

ZhongDe Waste Technology AG *(ZEF)*

Conference Call
Annual Report 2010
May 02, 2011

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The leading player of energy-from-waste industry in China



Company Overview

- Foundation & Capital: 1996 13 Million Shares
- Owner Mr. Chen Zefeng (50.8%) + International Institutions.
- Focus on Chinese Energy –from-Waste Market
- ZhongDe Waste Technology AG designs, constructs, finances and operates EfW plants, which generate electricity from disposal of solid municipal and industrial (including hazardous) waste.

- IPO: 2007 German Prime Standard “ZEF”
- ADR: 2010 Bank of New York Mellon, US OTC “ZHTYY.”
- Website: www.zhongde-ag.com
- Location: Hamburg
Frankfurt
Beijing (Headquarter of China)
Fuzhou (manufacture)



The leading player of energy-from-waste industry in China



Company Overview

- A Well-known Player of Energy-from-Waste industry in China
- Our Strength:
 - European Technology
 - Chinese Price
 - Global Service
- Main business segments:
 - EPC Projects (Engineering, Procurement and Construction)
 - BOT (Build, Operation, Transfer)
- More than 200 waste disposal projects since foundation
 - The above projects located in 13 provinces
 - 4 EPC and 3 BOT projects in construction
- Owner of 13 Patents
- R&D and Production facilities in China
 - Post-doctoral Institute (cooperate with Universities)



Highly experienced management team



Mr. Chen Zefeng , Chairman and CEO

- Founder of the company, degree from Tianjin University in management
- Over 10 years experience in environmental protection industry
- Award Winner “Contribution to Chinese environment protection” in 2005
- Deputy Director China National Association of Environmental Protection Industry (CAEPI)
- Member of the People’s Congress of Fujian Province



Mr. William Jiu Hua Wang , Executive Director & CFO

- Graduated from Fudan University with B.A. in international economics and from Steinbeis University Berlin, with MBA
- Deputy General Manager (Finance) for China’s largest commercial real estate company (Wanda Group)
- CFO for Beijing Lining Sports Co. Ltd (listed in HK Stock Exchange)
- More than 20 years senior finance, accounting, controlling, investment and strategy management experience in multi-national companies, such as AIG, Johnson & Johnson

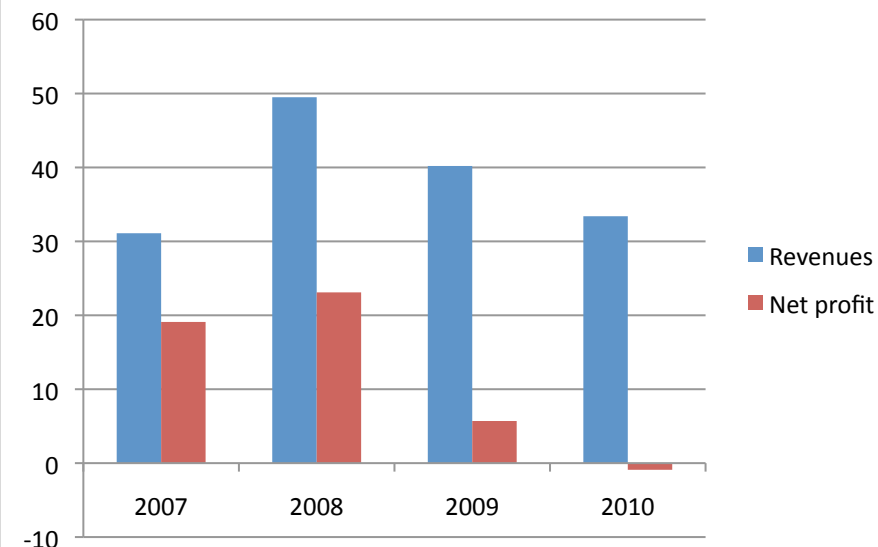
→ Experienced and highly-skilled management team well positioned to drive growth of company



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Revenues and Net profit



in m€	2007	2008	2009	2010
Revenues	31.1	49.5	40.2	33.4
Growth rate	63.7%	59.2%	-18.8%	-16.9%
EBIT	18.6	21.3	8.0	0.9
EBIT margin	60.0%	43%	20.0%	3%
Net profit	19.1	23.1	5.7	-0.9
Net profit margin	61.0%	47.0%	14.2%	-3%

Comments

❖ Slight Net Loss in 2010 vs. 2009

- Revenue decreased by 16.9% to € 33.4 million
- EBIT decreased by 88.5% to € 0.9 million
- Net loss € 0.9 million

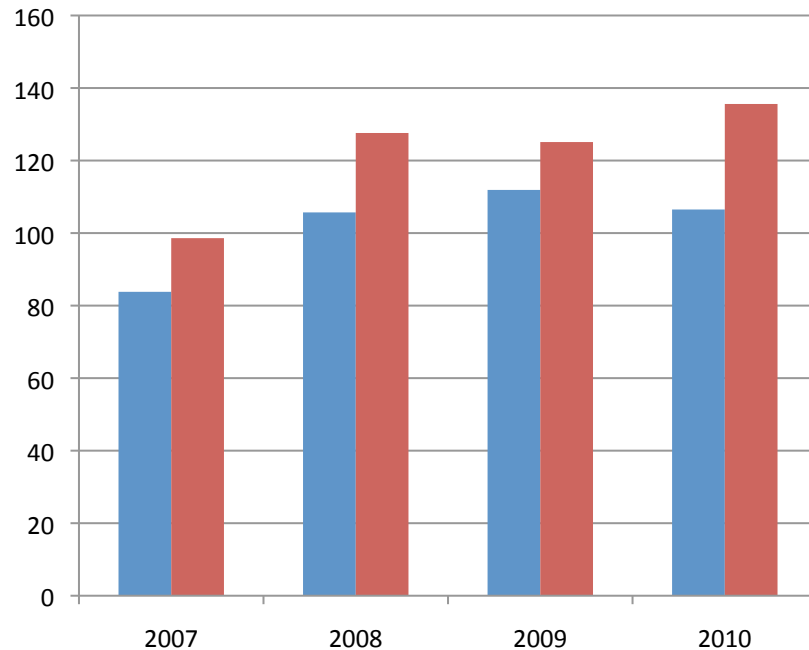
❖ Background

- Construction Progress Delay due to the Retard of Local Government Approval
- Public Concern about the Safety of EfW Plants



Strong Performance of Cash and Shareholders' equity

Cash and Equity



■ Cash and Cash Equivalents in m €
■ Shareholders' Equity in m €

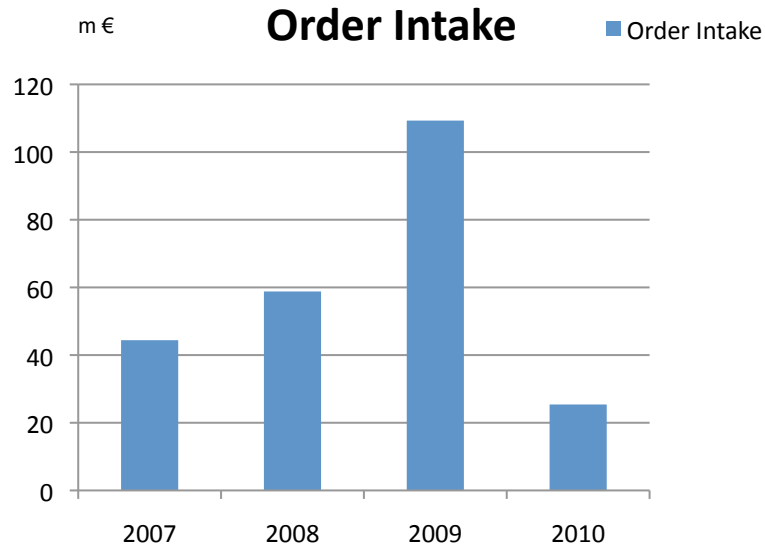
Comments

- Cash and cash equivalents of EUR 106.5 million in 2010, decreased by 4.8% vs. 2009
- Strong cash ensures flexibility in BOT investment & bank loan negotiation
- Shareholders' equity increased by € 8.4 % to € 135.6 million vs. 2009
- Euro 8.2 cash per share



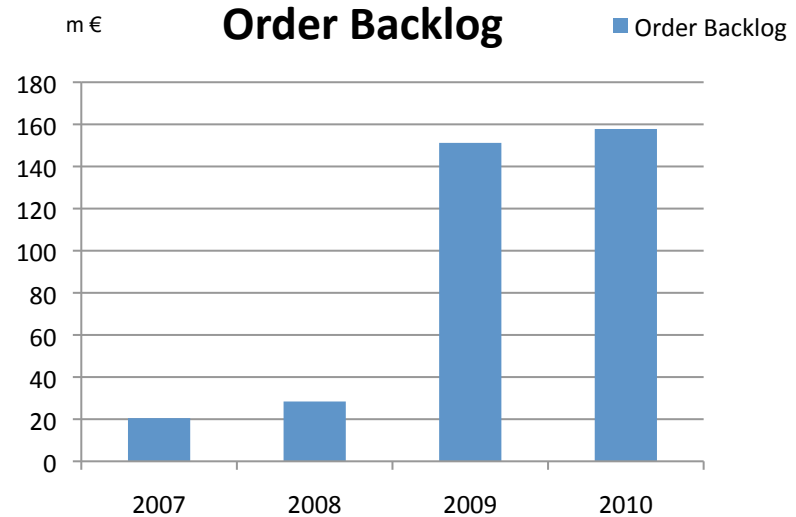
Strong order book allows sustained growth of the business

Order intake



■ Order intake decreased by 76.7% to € 25.4 million in 2010, compared to € 109.3 million in 2009

Order backlog



■ Order backlog increased in 2010 by 4.4% to 157.8 million, compared to 151.2 million in 2009.



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Optimistic Macro & Micro Environment

- ❖ Rapid Growth in Chinese Market
 - Strong Support of Central Government in EfW Industry in China
 - Expected Increase EfW Plants from 2-3% Currently to 10-12% in This Decade
 - Estimated Annual Investment in EfW Plants up to RMB 80 Billion
- ❖ Becoming More Favorite in International Market due to the Nuclear Power Plant Catastrophe in Japan
- ❖ ZhongDe - More Revenue and Net Profit Expected
 - Completion of 1 EPC Project and 1 BOT Project in 2011
 - New Contracts in 2011 (1 EPC Project and 1 BOT Project, 1000 T/Day Each)
 - New Loan up to 100 Million to Finance BOT Project
 - Higher Revenue and Net Profit Expected in 2011



Overview of EPC and BOT Projects Updated Schedule

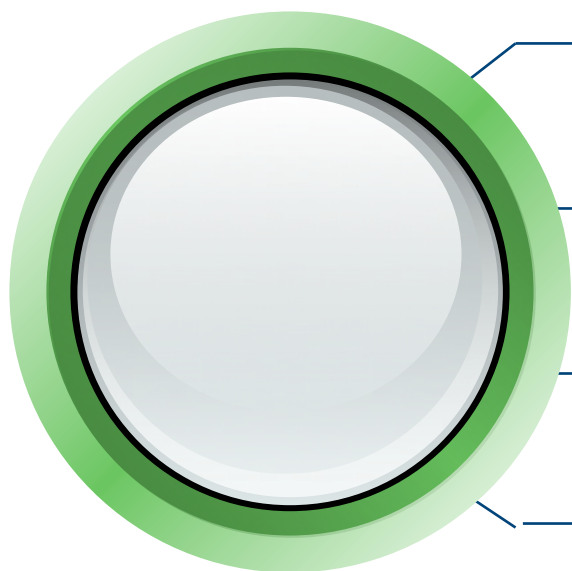
EPC projects in 2009/ 2010 (Engineering, Procurement, Construction)

EPC- Projects(overview)	Datong	Shouguang	Dingzhou	Zhaodong	Zhucheng
City	Shanxi	Shandong	Hebei	Heilongjiang	Shandong
Province					
Amount invested (m€)	32	32	27	26	30
Daily disposal capacity (t/d)	1000	600	600	500	500
Completion of construction	Q4 2009	Q4 2013	Q4 2012	Q4 2013	Q4 2011

BOT/BOO projects in 2010 (Build, Operate, Transfer)

BOT- Projects(overview)	Feicheng		Zhoukou		Kunming		Xianning	
City	Shandong		Henan		Yunan		Hubei	
Province								
	planned	contracted	planned	contracted	planned	contracted	planned	contracted
Amount invested (m€)	3.9		18.4		44.5		44.5	
Daily disposal capacity (t/d)	160		500*		1050		1000	
Concession period	BOO		30		30		30	
Completion of construction	Q4 2010		Q4 2011		Q4 2012		Q4 2012	
Income streams								
Waste disposal fee (m€)	0.5		1		3.1		2.1	
Electricity sales	0		2.6		3.9		4.9	
Steam / hot water	0.7		0		0		0	

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About ZhongDe

Financial Results

Outlook 2011

Investment Highlights



Investment Highlights

- 1 Focus on Energy-from-Waste(EfW) Market in China (huge potential & high growth)
- 2 Reliable European EfW Technology & Chinese Price
- 3 Strong Order Backlog
- 4 25% Gross Profit Margin of EPC and BOT Projects during Construction Period
- 5 Datong EfW Plant regarded as Model Green Plant
- 6 Strong Cash & Equity ensure ZhongDe's flexibility
- 7 Strong Support of Central Government in China
- 8 Professional Management Team



Optimistic Growth Outlook

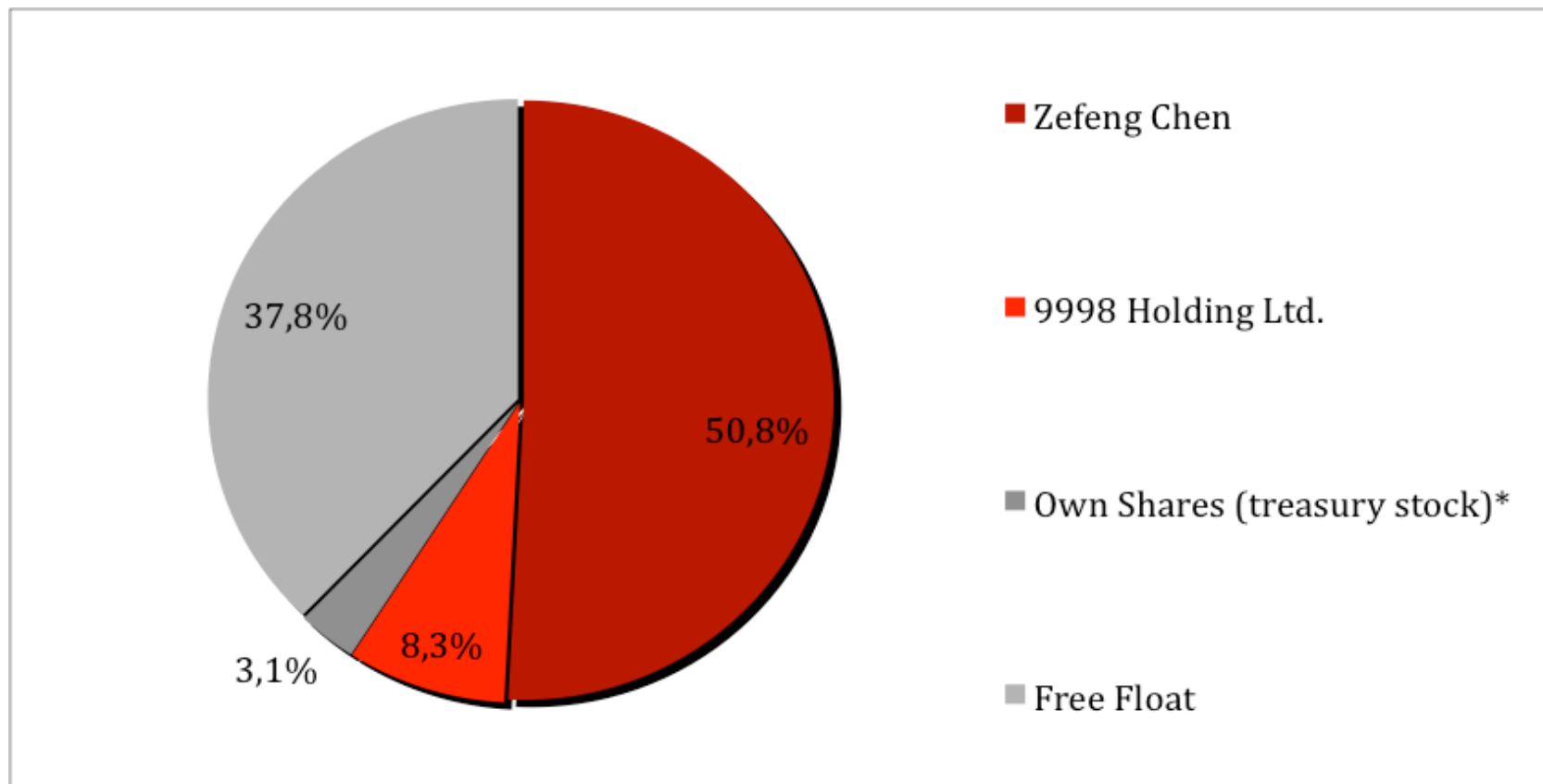
Attractive Profit Margins

Strong Cash Position

Potential Top Player in Energy-from-Waste Industry in China in the Future



Current Shareholder Structure



As of April 28, 2011



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